

Customer Based Internal Training Program Development Train-the-Trainer Program

Why an Internal Program?

- Fewer Costs, Customized Program
- Control Timing, Location, Quality and Content
- Measure and Troubleshoot Student Performance
- Management Training Program - Trainers are Better Managers
- Employees who are trained are lower risk - higher performers
- Develop a Learning Environment, Employee Loyalty
- Enforce Corporate Culture
- Keep Recruits away from other companies

Training Program Levels

Level	Basic	Intermediate	Private Label
Includes	Text Book Based	Complete Curriculum	Complete Curriculum with Branding
Text books purchased on a wholesale basis 50% discount	Included	Included	Included
Instruction Material provided electronically <ul style="list-style-type: none"> • Train the Trainer Guide • Syllabus • PowerPoint Presentation • Section Tests • Pre-Class Study Material • Classroom Handouts and Forms 		Included	Included
Private Label E-learning Environment <ul style="list-style-type: none"> • Learning Management System (LMS) • Track Student Completion • Courses Available on-line 			Included
Train-the-Trainer Sessions	Available	Available	Included
Costs	Materials	\$995	\$2995
Annual Renewal	N/A	\$295	\$995

Training Programs Available

- Loan Officer Boot Camp
- Processor Boot Camp
- Loan Officer Marketing – Sales Management System
- Federal Compliance
- State Compliance (available through association)

Other Program Resources

<ul style="list-style-type: none"> • New Construction • Investment Property • FHA/VA and Sub Prime Lending • Closing/Funding 	<ul style="list-style-type: none"> • Human Resources/Branch Management • Quality Control/Audit Process • Underwriting Process
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QuickStart is the leading provider of mortgage product knowledge training tools. Since 1992, we have worked to assemble effective training materials focused on the needs of the learner.

Since 1996 over 600 companies have taken advantage of the benefits of our provided internal training programs to achieve more profit with less risk.

www.mortgage manuals.com

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Mortgage Management Systems

Quality Control and Assurance
Managing the Process from Origination to Post-Closing



QuickStart lendertraining.com